B.S. BUSINESS STUDIES		MARKETING CONCENTRATION			
Fall 2014 – Spring 2015					
BSNS REQUIREMENTS: All BSNS progra	m courses	must be completed with a grade of "C" or	80 credits		
better.					
CSIS 1206 Statistics	(4)	MKTG 3210 Marketing Research	(4)		
ECON 1200 Macroeconomics	(4)	MKTG 3355 Personal Selling & Sales MGMT	(4)		
ECON 1400 Microeconomics	(4)	MKTG 4470 Strategic Marketing	(4)		
BSNS 2120 Quantitative BSNS Methods	(4)	MKTG Elective	(4)		
ACCT 2110 Financial ACCT	(4)	MKTG Elective	(4)		
ACCT 2120 Managerial ACCT	(4)	MKTG Elective	(4)		
FINA 3110 Intro to Financial Mgmt	(4)	BSNS Elective: Choose from ACCT, ECON,	(4)		
MGMT 3110 Intro to Management	(4)	FINA, HTMS, INTL, MKTG, MGMT, PLAW at the 3000 level or above			
MKTG 3110 Marketing Principles	(4)				
MGMT 4102 Operations Management	(4)	Internship or BSNS Elective (3000 level or	(4)		
PLAW 2120 Business Law I OR	(4)	above)			
PLAW 3110 Legal, Social, Ethical		Transfer students may use transferred courses			
BSNS 4112 Business Policy & Strategies		iding Introduction to Business) as "Other Business			
(seniors only)		Courses", to satisfy the minimum number of credits (80			
		for this area.			

GENERAL STUDIES REQUIREMENTS:					48 credits			
G COURSES: (32 total credits) No more than 12 credits in any "G" category may be applied towards the BS degree.								
GEN General Interdisciplinary	(4)	GNM Gene	cience & Math	(4)				
GIS-General Integration & Synthesis (Jr. yr.)	(4)	GNM Gene	GNM General Natural Science & Math					
GAH General Arts & Humanities	(4)	GSS Gener	GSS General Social Science					
GAH General Arts & Humanities	(4)	GSS Gener	GSS General Social Science					
AT SOME DISTANCE Electives: (16 total credits) Courses unrelated to your major (may include CSIS courses)								
	(4)				(4)			
	(4)				(4)			
GENERAL STUDIES OUTCOME REQUIREMENTS: These course attributes should be completed within the 128 credits needed to graduate.								
(A) Arts		(V) Values/	(V) Values/Ethics					
(H) Historical Consciousness		(I) Internati	(I) International/Multicultural					
GENERAL STUDIES WRITING REQUIREMENT: (4 courses) Two W1 courses may be in transfer. W2 courses must be taken at Stockton.								
W1 W1/W2		W1/W2		W1/W2 at 3000 Level				
GENERAL STUDIES QUANTITATIVE REASONING REQUIREMENT: (3 courses)								
Two Q1 courses may be in transfer. Q2 courses must be taken at Stockton.								
Q1 Q2				Q1 or Q2				

Prerequisites must be met, check course description on the web.



