

Financial Statements and Report of  
Independent Certified Public  
Accountants

**Stockton University Foundation**  
**(A Component Unit of Stockton University)**

June 30, 2023 and 2022

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Directors  
Stockton University Foundation

**Opinion**

We have audited the financial statements of Stockton University Foundation (the "Foundation"), a component unit of Stockton University, which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for opinion**

We conducted our audits of the financial statements in accordance with auditing standards generally accepted in the United States of America ("US GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of management for the financial statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for one year after the date the financial statements are issued.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Grant Thornton LLP*

Philadelphia, Pennsylvania  
October 20, 2023

**Stockton University Foundation**  
**(A Component Unit of Stockton University)**

**STATEMENTS OF FINANCIAL POSITION**

**June 30,**

	<b>2023</b>	<b>2022</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 326,692	\$ 502,065
Contributions receivable, net	31,397	27,243
Pledges receivable, net	6,977,384	5,810,416
Other receivables	104,574	53,985
Investments	53,175,035	48,453,597
Other assets	42,121	50,137
	<b>\$ 60,657,203</b>	<b>\$ 54,897,443</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts payable and accrued expenses	\$ 30,101	\$ 31,872
Due to University	1,636	96,667
	31,737	128,539
<b>Net assets</b>		
Without donor restrictions		
Designated by the Board	2,627,962	2,473,725
Undesignated	855,576	753,519
	3,483,538	3,227,244
With donor restrictions		
Purpose restricted	11,784,740	11,103,652
Time restricted for future periods	11,010,994	8,822,708
	22,795,734	19,926,360
Endowment funds	34,346,194	31,615,300
	57,141,928	51,541,660
Total net assets	60,625,466	54,768,904
Total liabilities and net assets	\$ 60,657,203	\$ 54,897,443

The accompanying notes are an integral part of these financial statements.

**Stockton University Foundation**  
**(A Component Unit of Stockton University)**

**STATEMENT OF ACTIVITIES**

Year ended June 30, 2023

	Without Donor Restrictions	With Donor Restrictions			Total
		Purpose and Time Restricted	Endowment Funds	Total	
<b>Revenues</b>					
Contributions, net	\$ 30,666	\$ 1,332,455	\$ 2,514,889	\$ 3,847,344	\$ 3,878,010
Special events					
Revenues	114,566	249,465	198,478	447,943	562,509
In-kind contributions	-	39,200	-	39,200	39,200
Less: costs of direct benefits to donors	-	(123,318)	-	(123,318)	(123,318)
Special events revenue, net	114,566	165,347	198,478	363,825	478,391
Endowment spending policy	76,704	(76,704)	-	(76,704)	-
In-kind contributions	1,027,753	-	-	-	1,027,753
Investment return, net	318,804	4,317,146	17,527	4,334,673	4,653,477
Net assets released from restrictions					
Scholarships	1,313,802	(1,313,802)	-	(1,313,802)	-
Program expenses	1,555,068	(1,555,068)	-	(1,555,068)	-
Total revenues	4,437,363	2,869,374	2,730,894	5,600,268	10,037,631
<b>Expenses</b>					
Program					
Scholarships and awards	1,398,752	-	-	-	1,398,752
Academic support	632,904	-	-	-	632,904
Facilities support	555,924	-	-	-	555,924
Other direct support	89,765	-	-	-	89,765
Faculty support	8,250	-	-	-	8,250
Supporting					
Official representation	36,705	-	-	-	36,705
General and administrative	92,772	-	-	-	92,772
Fundraising	163,745	-	-	-	163,745
Bad debt expense	135,299	-	-	-	135,299
In-kind expense	1,066,953	-	-	-	1,066,953
Total expenses	4,181,069	-	-	-	4,181,069
<b>INCREASE IN NET ASSETS</b>	256,294	2,869,374	2,730,894	5,600,268	5,856,562
<b>Net assets, beginning of year</b>	3,227,244	19,926,360	31,615,300	51,541,660	54,768,904
<b>Net assets, end of year</b>	\$ 3,483,538	\$ 22,795,734	\$ 34,346,194	\$ 57,141,928	\$ 60,625,466

The accompanying notes are an integral part of this financial statement.

**Stockton University Foundation**  
**(A Component Unit of Stockton University)**

**STATEMENT OF ACTIVITIES**

Year ended June 30, 2022

	Without Donor Restrictions	With Donor Restrictions			Total
		Purpose and Time Restricted	Endowment Funds	Total	
<b>Revenues</b>					
Contributions, net	\$ 23,234	\$ 1,688,332	\$ 902,626	\$ 2,590,958	\$ 2,614,192
Special events					
Revenues	142,663	289,190	230,312	519,502	662,165
In-kind contributions	-	39,500	-	39,500	39,500
Less: costs of direct benefits to donors	-	(118,049)	-	(118,049)	(118,049)
Special events revenue, net	142,663	210,641	230,312	440,953	583,616
Endowment spending policy	69,570	(69,570)	-	(69,570)	-
In-kind contributions	1,050,248	-	-	-	1,050,248
Investment loss, net	(305,867)	(5,926,822)	(6,752)	(5,933,574)	(6,239,441)
Net assets released from restrictions					
Scholarships	1,237,497	(1,237,497)	-	(1,237,497)	-
Program expenses	1,499,691	(1,498,691)	(1,000)	(1,499,691)	-
Total revenues	3,717,036	(6,833,607)	1,125,186	(5,708,421)	(1,991,385)
<b>Expenses</b>					
Program					
Scholarships and awards	1,284,248	-	-	-	1,284,248
Academic support	429,684	-	-	-	429,684
Facilities support	725,245	-	-	-	725,245
Other direct support	117,217	-	-	-	117,217
Faculty support	58,023	-	-	-	58,023
Supporting					
Official representation	22,840	-	-	-	22,840
General and administrative	109,851	-	-	-	109,851
Fundraising	159,076	-	-	-	159,076
Bad debt expense	12,000	-	-	-	12,000
In-kind expense	1,089,748	-	-	-	1,089,748
Total expenses	4,007,932	-	-	-	4,007,932
<b>(DECREASE) INCREASE IN NET ASSETS</b>	(290,896)	(6,833,607)	1,125,186	(5,708,421)	(5,999,317)
<b>Net assets, beginning of year</b>	3,518,140	26,759,967	30,490,114	57,250,081	60,768,221
<b>Net assets, end of year</b>	\$ 3,227,244	\$ 19,926,360	\$ 31,615,300	\$ 51,541,660	\$ 54,768,904

The accompanying notes are an integral part of this financial statement.

**Stockton University Foundation**  
**(A Component Unit of Stockton University)**

**STATEMENTS OF CASH FLOWS**

**Years ended June 30,**

	<b>2023</b>	<b>2022</b>
<b>Cash flows from operating activities:</b>		
Increase (decrease) in net assets	\$ 5,856,562	\$ (5,999,317)
Adjustments to reconcile increase (decrease) in net assets to net cash (used in) provided by operating activities:		
Bad debt expense	135,299	12,000
Change in discount and allowance on pledge receivables	199,568	(81,505)
Contributions restricted for long-term purposes	(2,713,367)	(1,132,938)
Net realized and unrealized (gains) losses on investments	(3,227,325)	7,675,072
Changes in operating assets and liabilities:		
Contributions receivable	(4,154)	18,310
Due from University	-	14,475
Pledges receivable	(1,501,835)	49,069
Other receivables	(50,589)	(866)
Other assets	8,016	41,641
Accounts payable and accrued expenses	(1,771)	(18,137)
Due to University	(95,031)	69,134
	(1,394,627)	646,938
Net cash (used in) provided by operating activities		
<b>Cash flows from investing activities:</b>		
Proceeds from sales of investments	26,065,468	18,455,194
Purchases of investments	(27,559,581)	(20,353,149)
	(1,494,113)	(1,897,955)
Net cash used in investing activities		
<b>Cash flows from financing activities:</b>		
Proceeds from contributions restricted for long-term purposes	2,713,367	1,132,938
	2,713,367	1,132,938
Net cash provided by financing activities		
<b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(175,373)</b>	<b>(118,079)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>502,065</b>	<b>620,144</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 326,692</b>	<b>\$ 502,065</b>

The accompanying notes are an integral part of these financial statements.



**Stockton University Foundation  
(A Component Unit of Stockton University)**

**NOTES TO FINANCIAL STATEMENTS**

**June 30, 2023 and 2022**

**NOTE A - ORGANIZATION**

Stockton University Foundation (the "Foundation") is incorporated within the State of New Jersey to receive gifts, grants and bequests from the community to support, complement and extend the programs and goals of Stockton University (the "University"). The mission of the Foundation is to act in partnership with the Board of Trustees of the University to develop resources and secure private contributions for the enhancement of educational opportunities and services at the University.

**NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Accounting***

The Foundation's financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("US GAAP"). US GAAP also requires that net assets, revenues, gains, expenses and losses be classified as with or without donor restrictions based on the existence or absence of donor-imposed restrictions.

***Income Taxes***

The Internal Revenue Service ("IRS") has classified the Foundation as a not-for-profit organization exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code (the "Code") and a public charity under Section 509(a)(3) of the Code. The State of New Jersey Division of Taxation has determined the Foundation to be exempt from New Jersey income tax, as well as sales and use tax for purchases directly related to the purposes for which the Foundation was formed and purchased with Foundation funds.

The Foundation does not believe its financial statements include any material uncertain tax positions for which recognition or disclosure is warranted. The Foundation's policy is to recognize interest related to unrecognized tax benefits in interest expense and penalties in operating expense. No interest or penalties were recognized in 2023 and 2022.

The Foundation is exempt from federal income taxation; nevertheless, it may be subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code.

***Classification of Net Assets***

The Foundation's net assets and revenues, gains and losses are presented in the accompanying financial statements based on the existence or absence of donor-imposed restrictions as follows:

Without Donor Restrictions - net assets not subject to any donor-imposed stipulations. Net assets without donor restrictions may also be designated for specific purposes by the Foundation's Board of Directors.

With Donor Restrictions - net assets subject to donor-imposed stipulations that will be met by actions of the Foundation or by the passage of time as well as net assets subject to donor-imposed stipulations requiring that they be maintained in perpetuity by the Foundation. Investment income earned from these funds is included in net assets with donor restrictions unless otherwise directed by those respective donors.

**Stockton University Foundation  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

***Contributions and Pledges***

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Unconditional promises to give, which will be received after one year, are recorded after discounting to the present value of expected future cash flows at a discount rate commensurate with the risks involved. Non-cash contributions are recorded at the estimated fair value on the date of donation.

Contributions are reported as revenue with donor restrictions if the contributions are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, a purpose restriction is accomplished and any time stipulated restriction ends, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

***Cash and Cash Equivalents***

Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and mature in three months or less from the date of purchase and include money market funds except for those included within investment accounts.

***Functional Allocation of Expenses***

The costs of providing the program, supporting and fundraising services of the Foundation have been reported on a functional basis in the accompanying statements of activities. Accordingly, certain costs have been allocated among the program, supporting and fundraising services based upon the function benefited.

***Use of Estimates***

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

***Investments***

Investments donated to, or purchased by, the Foundation are recorded at fair value using dealer or exchange quoted market prices. Interest and dividend income and net realized and unrealized gains and losses in fair value of investments are included in the statement of activities.

The Foundation's investments are comprised of a variety of financial instruments and are managed by investment advisors. The investments reported in the statement of financial position are exposed to various risks, including changes in the equity markets, the interest rate environment and general economic conditions. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in their fair value, it is reasonably possible that the amounts reported in the accompanying financial statements could change materially in the near term.

The Foundation has adopted a total return investment policy. The primary investment objective is to maximize long-term return through a combination of income and capital appreciation achieved in a prudent manner.

**Stockton University Foundation  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

**Contributed Nonfinancial Assets**

The Foundation receives in-kind contributions on an annual basis in the form of contributed services from related and unrelated parties. These nontangible contributed nonfinancial assets are recognized as income in the period they are received and recorded as part of management and general expenses upon use and based upon the nature of the nontangible contributed nonfinancial asset. Contributed nonfinancial assets did not have donor-imposed restrictions.

Contributed services, which include professional services (finance and administration) from the University and other unrelated parties, are reported as contributions at their fair value based on current rates for similar services if such services 1) create or enhance nonfinancial assets, or 2) would typically need to be purchased if not provided by contribution, require specialized skills and are provided by individuals possessing such specialized skills.

For the years ended June 30, 2023 and 2022, such contributed nonfinancial assets recognized within the statements of activities consisted of the following:

	2023	2022
Services from University	\$ 1,027,753	\$ 1,050,248
Services from unrelated parties	39,200	39,500
	\$ 1,066,953	\$ 1,089,748
Total		

**NOTE C - CONCENTRATIONS OF CREDIT RISK**

The Foundation maintains its cash in bank accounts, which at times may exceed federally insured limits. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash and cash equivalents.

**NOTE D - PLEDGES RECEIVABLE**

Pledges receivable consist of unconditional promises to give. The allowance for doubtful pledges is based on management's estimates and historical collections of pledges.

Pledges receivable as of June 30, 2023 and 2022 were as follows:

	2023	2022
Less than one year	\$ 709,196	\$ 629,353
One to five years	3,803,850	2,014,657
More than five years	4,005,500	4,508,000
	8,518,546	7,152,010
Total		
Less: discount to net present value	(765,897)	(695,992)
Less: allowance for doubtful pledges	(775,265)	(645,602)
	\$ 6,977,384	\$ 5,810,416
Pledges receivable, net		

**Stockton University Foundation  
(A Component Unit of Stockton University)**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

Pledges which are receivable in more than one year are discounted to fair value using an applicable fair market value rate from 0.33% to 3.22%.

Conditional promises to give as of June 30, 2023, which are not reflected in the accompanying statement of financial position, were as follows:

	<u>2023</u>
Bequests in Wills	\$ 2,103,000
Life insurance contracts	<u>100,000</u>
Total	<u>\$ 2,203,000</u>

**NOTE E - INVESTMENTS/FAIR VALUE MEASUREMENTS**

Fair value measurements and disclosures provide the framework for measuring fair value. Fair value is defined as the price that would be received to sell an asset or the price that would be paid to transfer a liability in an orderly transaction between market participants at the measurement date. The framework established for measuring fair value includes a hierarchy used to classify the inputs used in measuring fair value. The hierarchy prioritizes the inputs used in determining valuations into three levels. The level in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Valuation techniques require maximization of observable inputs and minimization of unobservable inputs. The levels of the fair value hierarchy are as follows:

- Level 1 - Quoted prices are available in active markets for identical assets or liabilities. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market;
- Level 2 - Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable. The nature of these securities includes investments for which quoted prices are available but traded less frequently and investments that are fair valued using other securities, the parameters of which can be directly observed; and
- Level 3 - Securities that have little to no pricing observability. These securities are measured using management's best estimate of fair value, where the inputs into the determination of fair value are not observable and require significant management judgment or estimation.

The financial instruments' level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement and does not necessarily correspond to the Foundation's perceived risk of such investment.

**Stockton University Foundation**  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

The following tables set forth, by level, the Foundation's investments at fair value, within the fair value hierarchy:

	June 30, 2023			
	Level 1	Level 2	Level 3	Total
Money market funds	\$ 841,289	\$ -	\$ -	\$ 841,289
Equity mutual funds	28,273,229	-	-	28,273,229
Fixed income mutual funds	22,446,570	-	-	22,446,570
	<u>\$ 51,561,088</u>	<u>\$ -</u>	<u>\$ -</u>	51,561,088
Investments at NAV				1,613,947
Total				<u>\$ 53,175,035</u>

	June 30, 2022			
	Level 1	Level 2	Level 3	Total
Money market funds	\$ 2,220,648	\$ -	\$ -	\$ 2,220,648
Equity mutual funds	27,689,569	-	-	27,689,569
Fixed income mutual funds	17,333,200	-	-	17,333,200
	<u>\$ 47,243,417</u>	<u>\$ -</u>	<u>\$ -</u>	47,243,417
Investments at NAV				1,210,180
Total				<u>\$ 48,453,597</u>

The investments at net asset value ("NAV") are investments in private equity funds whereby NAV is used to estimate fair value. These funds are long-term capital appreciation funds which provide investors access to the private-equity holdings of the issuer. The Foundation has no unfunded commitments or redemption restrictions related to these investments and has the ability to redeem the investments at will.

Investment return (loss), net for the years ended June 30, 2023 and 2022 is comprised of the following:

	2023	2022
Dividend and interest income, net	\$ 1,426,152	\$ 1,435,631
Net realized (losses) gains on investments	(175,221)	778,962
Net change in unrealized gains and losses on investments	<u>3,402,546</u>	<u>(8,454,034)</u>
Investment return (loss), net	<u>\$ 4,653,477</u>	<u>\$ (6,239,441)</u>

Investment fees included in dividend and interest income, net, amounted to \$199,374 and \$213,028 for 2023 and 2022, respectively.

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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

**NOTE F - NET ASSETS WITH DONOR RESTRICTIONS**

At June 30, 2023 and 2022, net assets with donor restrictions for purpose and time consisted of the following:

	<u>2023</u>	<u>2022</u>
Scholarships and awards	\$ 8,304,826	\$ 7,125,241
Academic support	5,902,125	4,910,888
Facilities support	7,607,416	6,814,242
Faculty support	217,789	193,487
Other direct support	193,449	339,980
Official representation	48,077	47,905
Fundraising (special events)	<u>522,052</u>	<u>494,617</u>
Total	<u>\$ 22,795,734</u>	<u>\$ 19,926,360</u>

During the years ended June 30, 2023 and 2022, net assets were released from restrictions for the following purposes:

	<u>2023</u>	<u>2022</u>
Scholarships and awards	\$ 1,313,802	\$ 1,237,497
Program and supporting expenses:		
Academic support	630,339	427,742
Facilities support	555,924	725,245
Faculty support	8,250	58,023
Other direct support	52,064	79,971
Official representation	17,344	16,272
General and administrative (donor cultivation)	3,968	12,557
Fundraising (special events)	151,880	167,881
Bad debt expense	<u>135,299</u>	<u>12,000</u>
Total	<u>\$ 2,868,870</u>	<u>\$ 2,737,188</u>

**Stockton University Foundation  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

**NOTE G - RELATED PARTY TRANSACTIONS**

The Foundation is located on the campus of the University.

	Years Ended June 30,	
	2023	2022
Foundation's support to the University		
Scholarships and awards	\$ 1,398,752	\$ 1,284,248
Academic support	632,904	429,684
Facilities support		
Holocaust Resource Center	178,358	117,425
Noyes Museum	164,474	218,934
NAMS Boat	-	110,000
Observatory	-	32,990
Sam Azeez Museum	213,092	245,896
	555,924	725,245
Faculty support	8,250	58,023
	\$ 2,595,830	\$ 2,497,200

**NOTE H - ENDOWMENTS**

Endowment funds are comprised of donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by US GAAP, net assets associated with endowment funds, including Board-designated funds, are classified and reported based upon the existence or absence of donor-imposed restrictions.

The Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of fair value of the original gift as of the gift date to the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as donor-restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulation to the donor-restricted endowment made in accordance with the direction of the applicable donor gift instrument.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund;
2. The purposes of the Foundation and the donor-restricted endowment fund;
3. General economic conditions;
4. The possible effect of inflation and deflation;
5. The expected total return from income and appreciation of investments;

**Stockton University Foundation**  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

- 6. Other resources of the Foundation; and
- 7. The investment policies of the Foundation.

The Foundation's endowment was comprised of the following for the year ended June 30, 2023:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time Restricted for Future Periods	Endowment Funds	
Endowment, beginning of year	\$ 2,473,725	\$ 8,822,708	\$ 31,615,300	\$ 42,911,733
Investment return:				
Investment income	78,201	1,046,076	7,486	1,131,763
Net realized and unrealized gains	166,818	2,315,918	10,041	2,492,777
Total investment return	245,019	3,361,994	17,527	3,624,540
Contributions	-	-	2,514,889	2,514,889
Special events contributions	-	-	198,478	198,478
Endowment spending policy	(5,832)	(76,704)	-	(82,536)
Board-designated scholarships	(84,950)	-	-	(84,950)
Net assets released from restrictions	-	(1,097,004)	-	(1,097,004)
Changes in net assets	154,237	2,188,286	2,730,894	5,073,417
Endowment, end of year	<u>\$ 2,627,962</u>	<u>\$ 11,010,994</u>	<u>\$ 34,346,194</u>	<u>\$ 47,985,150</u>

The Foundation's endowment had the following net asset composition at June 30, 2023:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time Restricted for Future Periods	Endowment Funds	
Donor-restricted endowment	\$ -	\$ 11,010,994	\$ 34,346,194	\$ 45,357,188
Board-designated endowment	2,627,962	-	-	2,627,962
Endowment, end of year	<u>\$ 2,627,962</u>	<u>\$ 11,010,994</u>	<u>\$ 34,346,194</u>	<u>\$ 47,985,150</u>



**Stockton University Foundation**  
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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

The Foundation's endowment was comprised of the following for the year ended June 30, 2022:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time Restricted for Future Periods	Endowment Funds	
Endowment, beginning of year	\$ 2,869,705	\$ 14,634,796	\$ 30,490,114	\$ 47,994,615
Investment (loss) return:				
Investment income	80,787	1,045,869	18,210	1,144,866
Net realized and unrealized losses	<u>(425,126)</u>	<u>(5,732,965)</u>	<u>(24,962)</u>	<u>(6,183,053)</u>
Total investment loss	(344,339)	(4,687,096)	(6,752)	(5,038,187)
Contributions	-	-	902,626	902,626
Transfers to Board-designated endowment	600	-	-	600
Special events contributions	-	-	230,312	230,312
Endowment spending policy	(5,491)	(69,570)	-	(75,061)
Board-designated scholarships	<u>(46,750)</u>	<u>-</u>	<u>-</u>	<u>(46,750)</u>
Net assets released from restrictions	<u>-</u>	<u>(1,055,422)</u>	<u>(1,000)</u>	<u>(1,056,422)</u>
Changes in net assets	<u>(395,980)</u>	<u>(5,812,088)</u>	<u>1,125,186</u>	<u>(5,082,882)</u>
Endowment, end of year	<u>\$ 2,473,725</u>	<u>\$ 8,822,708</u>	<u>\$ 31,615,300</u>	<u>\$ 42,911,733</u>

The Foundation's endowment had the following net asset composition at June 30, 2022:

	Without Donor Restrictions	With Donor Restrictions		Total
		Time Restricted for Future Periods	Endowment Funds	
Donor-restricted endowment	\$ -	\$ 8,822,708	\$ 31,615,300	\$ 40,438,008
Board-designated endowment	<u>2,473,725</u>	<u>-</u>	<u>-</u>	<u>2,473,725</u>
Endowment, end of year	<u>\$ 2,473,725</u>	<u>\$ 8,822,708</u>	<u>\$ 31,615,300</u>	<u>\$ 42,911,733</u>

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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

***Funds with Deficiencies***

From time to time, the fair value of assets associated with an individual donor-restricted endowment fund may fall below the level that the donor or state law requires the Foundation to retain as a fund of perpetual duration. These deficiencies result from unfavorable market fluctuations that occur after the initial investment of the donor-restricted contributions. As of June 30, 2023, endowment funds with an original gift value of \$1,364,132 had accumulated deficiencies of \$54,074. Both fund deficiencies and subsequent gains above that amount are reported in net assets with donor restrictions. As of June 30, 2022, endowment funds with an original gift value of \$2,979,909 had accumulated deficiencies of \$103,880. Both fund deficiencies and subsequent gains above that amount are reported in net assets with donor restrictions.

***Return Objectives and Risk Parameters***

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a relatively predictable and growing stream of annual distributions in support of the institution while preserving the long-term, real purchasing power of the related assets. An additional purpose of the fund is to provide a source of funds for a time when the Foundation may face a financial emergency, subject to any funds being utilized in such a manner which are consistent with the original donor restrictions. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity, as well as Board-designated funds.

***Strategies Employed for Achieving Objectives***

The overall financial goal of the endowment is to maintain or enhance its fair value while providing the Foundation's operating budget with a relatively predictable and growing stream of revenue targeted at approximately 4% of the endowment for the 20 trailing quarterly periods ending December 31 of the prior fiscal year. Therefore, the financial objective is to earn a total return (net of all fees and expenses) equal to or exceeding the spending rate plus the inflation rate as measured by the Consumer Price Index. For an endowment to maintain its inflation adjusted level of support, it must earn an investment return equal to the spending rate plus the inflation rate.

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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

**NOTE I - FUNCTIONAL CLASSIFICATION OF EXPENSES**

Expenses by functional and natural classification for the years ended June 30, 2023 and 2022 are shown below:

	Program Activities					Supporting Activities		Total Expenses
	Scholarships and Awards	Academic Support	Facilities Support	Other Direct Support	Faculty Support	Administrative General and Other	Fundraising	
<u>2023</u>								
Scholarships awarded	\$ 1,398,752	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,398,752
Contracted services	-	28,230	-	12,000	-	3,500	90,684	134,414
Legal fees	-	-	-	-	-	2,487	-	2,487
Accounting fees	-	-	-	-	-	33,025	-	33,025
Consultants	-	92,547	-	3,200	920	12,875	3,436	112,978
Insurance	-	387	-	825	-	1,944	991	4,147
Occupancy/overhead	-	-	-	-	-	1,027,753	-	1,027,753
Support of University fundraising	-	81,781	555,677	19,584	-	-	500	657,542
Travel, conferences and meetings	-	330,073	-	47,326	7,290	45,966	-	430,655
Printing and advertising	-	18,233	-	555	-	5,100	16,009	39,897
Supplies and miscellaneous equipment	-	53,981	-	5,893	-	6,358	21,243	87,475
Subscriptions and memberships	-	1,018	-	-	40	6,455	30,529	38,042
Fees/licenses/fines	-	14,908	-	227	-	11,267	353	26,755
Other expenses	-	11,746	247	155	-	174,999	-	187,147
<b>Total expenses</b>	<b>\$ 1,398,752</b>	<b>\$ 632,904</b>	<b>\$ 555,924</b>	<b>\$ 89,765</b>	<b>\$ 8,250</b>	<b>\$ 1,331,729</b>	<b>\$ 163,745</b>	<b>\$ 4,181,069</b>
	Program Activities					Supporting Activities		Total Expenses
	Scholarships and Awards	Academic Support	Facilities Support	Other Direct Support	Faculty Support	Administrative General and Other	Fundraising	
<u>2022</u>								
Scholarships awarded	\$ 1,284,248	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,284,248
Contracted services	-	25,845	20,600	-	-	7,800	81,391	135,636
Legal fees	-	-	-	-	-	2,684	-	2,684
Accounting fees	-	-	-	-	-	33,025	-	33,025
Consultants	-	53,147	7,905	5,100	1,500	16,050	7,456	91,158
Insurance	-	504	-	-	-	1,889	618	3,011
Occupancy/overhead	-	-	-	-	-	1,050,248	-	1,050,248
Support of University fundraising	-	105,934	687,060	27,857	50,000	-	-	870,851
Travel, conferences and meetings	-	170,787	-	66,317	2,820	44,799	-	284,723
Printing and advertising	-	6,131	2,577	2,988	1,001	4,438	21,648	38,783
Supplies and miscellaneous equipment	-	37,967	6,874	11,161	2,611	4,310	16,416	79,339
Subscriptions and memberships	-	1,499	229	-	91	5,483	30,695	37,997
Fees/licenses/fines	-	21,346	-	565	-	12,213	852	34,976
Other expenses	-	6,524	-	3,229	-	51,500	-	61,253
<b>Total expenses</b>	<b>\$ 1,284,248</b>	<b>\$ 429,684</b>	<b>\$ 725,245</b>	<b>\$ 117,217</b>	<b>\$ 58,023</b>	<b>\$ 1,234,439</b>	<b>\$ 159,076</b>	<b>\$ 4,007,932</b>

All costs are charged directly to the appropriate functional category.

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**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**June 30, 2023 and 2022**

**NOTE J - LIQUIDITY AND AVAILABILITY OF RESOURCES**

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Furthermore, the Foundation invests cash in excess of requirements in short-term investments.

The Foundation's financial assets available within one year of the statement of financial position date for general expenditure at June 30, 2023 and 2022 are as follows:

	2023	2022
Cash and cash equivalents	\$ 326,692	\$ 502,065
Receivables, net	845,167	710,581
Other current assets	42,121	50,137
Investments	53,175,035	48,453,597
Total financial assets available within one year	54,389,015	49,716,380
Less:		
Amounts unavailable for general expenditures within one year due to:		
Restricted by donors with purpose restrictions	(11,784,740)	(11,103,652)
Restricted by donors in perpetuity	(34,346,194)	(31,615,300)
Liabilities expected to be paid within one year	(31,737)	(128,539)
Investments at NAV	(1,613,947)	(1,210,180)
Total amounts unavailable for general expenditures within one year	(47,776,618)	(44,057,671)
Amounts unavailable to management without Board approval:		
Board-designated net assets	(2,627,962)	(2,473,725)
Total financial assets available to management for general expenditure within one year	\$ 3,984,435	\$ 3,184,984

**NOTE K - SUBSEQUENT EVENTS**

The Foundation evaluated subsequent events through October 20, 2023, the date the financial statements were available to be issued. The Foundation is not aware of any subsequent events that would require recognition or disclosure in the financial statements.