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Rummy Pandit, L.P.D., M.B.A., C.H.A., Executive Director

Atlantic City Gaming Win & Total Casino Revenue

Source: N.J. Division of Gaming Enforcement

Monthly Revenue	February 2019	Change from Prior Year	February 2018	YTD February 2019	Change from Prior Year	YTD February 2018
Total Gaming Win (includes Internet & Sports Wagering)	241,170,792	25.6%	192,056,722	470,816,120	25.1%	376,369,731
Sports Wagering Revenue	12,732,740	n/a	-	31,507,678	n/a	-
Internet Gaming Win	31,748,726	44.4%	21,992,124	65,343,118	48.7%	43,954,464
Casino Gaming Win	196,689,326	15.7%	170,064,598	373,965,324	12.5%	332,415,267

Quarterly Revenue (Industry, \$ In Thousands)	Q4 2018	Change from Prior year	Q4 2017	Year End December 31, 2018	Change from Prior Year	Year End December 31, 2017
Casino	389,815	3.1%	377,953	1,635,376	4.4%	1,566,699
Rooms	128,111	28.4%	99,742	535,524	8.2%	494,958
Food & Beverage	132,472	23.6%	107,173	514,781	12.6%	457,184
Entertainment & Other	58,929	52.1%	38,738	210,362	20.9%	173,975
Casino Licensees Total Revenue	709,327	13.7%	623,606	2,896,043	7.5%	2,692,816

Atlantic City Casino Hotel Lodging

Source: N.J. Division of Gaming Enforcement

Casino Hotel Lodging Statistics For the Period Ended September 30, 2018	Q4 2018	Q4 2017**	YTD 2018	YTD 2017**
Occupancy percentage	72.1%	80.2%	80.7%	86.9%
Average Daily Room Rate (ADR)	131.57	102.00	137.03	108.35
Revenue Per Available Room (RevPAR)*	94.83	81.80	110.65	94.16

* RevPAR= ADR X Occupancy Percentage, ** as reported by the DGE in 2017

Atlantic City Statistical Transportation Data

Source: South Jersey Transportation Authority

Travel Mode	February 2019	Change from Prior Year	February 2018	YTD February 2019	Change from Prior Year	YTD February 2018
AC Expressway						
Total Toll-Paying Traffic Pleasantville Toll Plaza	1,352,663	6.2%	1,273,319	2,713,764	2,570,266	5.6%
AC Airport						
Scheduled Service Passengers	93,642	1.7%	92,110	186,935	4.9%	178,234
Charter Passengers	6,299	-18.5%	7,727	12,046	-15.4%	14,240
Total Air Passengers	99,941	0.1%	99,837	198,981	3.4%	192,474

Note: NJ Transit Rail Service to A.C. suspended to install federally mandated Positive Train Control (PTC) equipment. Service expected to resume May 24, 2019

Atlantic City Information

Atlantic City to host Collegiate Esports Grand Finals - As reported by [The Press of Atlantic City](#), the Collegiate Starleague's 2019 North American Collegiate Grand Finals will be held at Jim Whelan Boardwalk Hall on April 26-28. The tournament will include eight games with 100 competitors. More than 52,000 students from more than 1,600 university and college campuses in the United States and Canada have registered and competed in Collegiate Starleague tournaments leading up to the finals in Atlantic City.

Casino Reinvestment Development Authority (CRDA) to fund community policing program - As reported by [The Press of Atlantic City](#), the CRDA voted on March 19 to fund a five-year community policing program in Atlantic City. The program, modeled after one in New York City, will cost \$1.5 million per year or \$7.5 million in total. Twelve veteran officers will be assigned in pairs to each of the city's six wards, and three will be assigned to address vagrancy and homelessness in the Tourism District.

City Council introduces ordinance to curb rooming house violations - As reported by [The Press of Atlantic City](#), on March 20 the City Council of Atlantic City introduced a new ordinance addressing rooming house violations. The ordinance allows for the city's director of licensing and inspections to handle appeals of code violations, streamlining the process for addressing rooming houses that are not in compliance.

Location selected for Atlantic City grocery store - As reported by [The Press of Atlantic City](#), Uplift Solutions Inc. the consultant company contracted by the Casino Reinvestment Development Authority (CRDA) to develop a grocery store project for the city, has announced plans to open a state-of-the-art, 30,000-square-foot grocery store on land owned by the CRDA at Ohio and Baltic Avenues. Uplift Solutions presented their plan to the city council on March 20 and followed up with community meetings on March 21, April 11 and April 23.

Plans to demolish 'eyesore' motel stalled over lawsuit – As reported by [The Press of Atlantic City](#), Atlantic City's plans to demolish the former Bayview Inn have been stalled by the Hackensack-based, Deep Water Development Group. Deep Water, which entered into a contract to purchase the inn from its current owners, SomDev Real Estate LLC, in May of 2018, claims a \$300,100 lien imposed on the property, related to a Licensing and Inspections Department ruling that the building is unsafe, has prohibited their purchase of the property. City officials claim, after expressing initial interest in the property, Deep Water stopped responding to calls and failed to share their plans for the rehabilitation of the building. As a result, the city began moving forward with plans to demolish the blighted property which sits along the Route 40 entrance to the city.

Port Authority takeover of Atlantic City International Airport studied- As reported by [The Press of Atlantic City](#), The Port Authority of New York and New Jersey is studying the possible takeover of the Atlantic City International Airport. The South Jersey Transportation Authority (SJTA), current owner/operator of the Atlantic City International Airport (ACY), has not entered into any 'active discussions' regarding a change in ownership for the facility.

Stockton University opens esports gaming facility on its Galloway campus- According to a [University Press Release](#), Stockton University has officially opened a competitive gaming computer lab on its main campus in Galloway. The lab serves the university's competitive gaming teams which compete in the Eastern Collegiate Athletic Conference, Collegiate Star League, LAN events and Rocket League tournaments. The growing program has 50 active, competitive players and more than 100 students interested in joining. The lab's 16 computers were custom built by Stockton students. Stockton's esports team won the ECAC Fortnite Championship on March 30-31 at the Hudson Valley Gamer Con in Albany, N.Y.

New Jersey Gaming News

California gambler forfeits \$90,000 after illegally gambling through New Jersey online accounts - As reported by [Calvin Ayre](#), a gambler from California bypassed New Jersey geolocation technology to establish accounts at two New Jersey based online casinos. The gambler and the two online casinos cooperated with the Division of Gaming Enforcement, surrendering the funds representing the 'completed gaming transactions theoretically owed' to the gambler by the casinos, without dispute. The seized funds will be divided between New Jersey's problem gambling programs and a fund for senior citizens and the disabled.

New Jersey Division of Gaming Enforcement (DGE) denies Major League Baseball (MLB) request to ban wagers on spring training – As reported by [Legal Sports Report](#), MLB asked New Jersey and other sports betting states to prohibit sportsbooks from taking wagers on spring training. New Jersey denied the request, Nevada didn't even consider the request and Pennsylvania agreed to pull spring training wagers while the request is reviewed. The request has less to do with spring training, which is a minimal revenue source for the league and sportsbooks alike, and more to do with the degree to which the league will be able to control the types of bets accepted on MLB games/activities.

New Jersey Division of Gaming Enforcement (DGE) seizes more than \$107,000 - As reported in the [Philadelphia Inquirer](#), gaming regulators have seized \$107,000 won by underage or otherwise prohibited gamblers at Borgata. Incidents cited by the DGE date as far back as 2004, a year after the casino opened, and involve gamblers under the legal age, or on a self-exclusion list. A fine of \$81,000 was also assessed for Borgata's online gambling partner, bwin.party, for incorrectly processing player requests to be removed from the self-exclusion list. Borgata discovered and reported the illegal gamblers to the state on their own. The collected monies will be divided between a fund for senior citizens and the disabled and programs to prevent or treat compulsive gambling.

New Jersey lawmakers seek steeper fines for off-limits wagers - As reported by [Calvin Ayre](#), New Jersey lawmakers are seeking harsher punishments for sportsbooks that accept wagers on off-limits games. The fines for associated violations, which are currently at the \$2,000 level, would potentially be raised to the \$20,000 or \$100,000 level.

Oscars betting generates \$182,517 in win for New Jersey sportsbooks - As reported by [Casino.org](#), New Jersey sportsbooks kept 24 percent of the \$747,696 accepted in bets on the Academy Awards for a total \$182,517 in win. Although revenue from Oscars betting won't offset the \$4.5 million lost by New Jersey sportsbooks on the Superbowl, it is a promising start and precedent for wagering on non-sport contests.

Showboat Owners receive preliminary approval to pursue casino license- As reported by **The Press of Atlantic City**, on March 18 the Casino Control Commission approved the owner of Showboat, Bart Blatstein's petition for a statement of compliance. This is the first of several steps on the path toward a full casino license.

National Gaming News

California, Florida and Texas unlikely to legalize sports betting – According to an Associated Press article published in **The Press of Atlantic City**, three of the nation's largest states are unlikely to pass legislation legalizing sports wagering. The states, which host 27 percent of all team franchises in four major sports leagues, are the "brass rings" of the sports betting industry according to Sara Slane, a spokeswoman for the American Gaming Association. However tribal gaming interests in California and Florida, and out-of-state political interests, and moral opposition to gambling in Texas represent obstacles to expansion.

Carl Ichan to control largest share of Caesars Entertainment- As reported by **Calvin Ayre** and **Las Vegas Review Journal**, Carl Ichan purchased 10 percent of Caesars in February 2019, bringing his ownership of the company, according to the U.S. Securities and Exchange Commission (SEC) to 15.53 percent as of March 8. Due to his majority ownership of the company, Ichan was permitted to appoint three members to the 12-member Caesars board. Under Ichan's influence Caesars Entertainment is expected to pursue sale or merger in the near future.

MGM Resorts seeks full-scale casino license from New York State- As reported by **Calvin Ayre**, MGM Resorts currently owns the Empire City Casino at Yonkers Raceway in Yonkers, N.Y. Empire City is limited to electronic table games and 5,200 video-lottery terminals by a statewide moratorium on casino expansion in effect through 2023. Plans to expand Empire City to offer "full-scale" Vegas gambling depend on MGM's ability to convince lawmakers to overturn the moratorium or make an exception for their operations.

New Jersey, Pennsylvania and Michigan join challenge of the Department of Justice's interpretation of the Wire Act – As reported by **Online Poker Report**, the three states filed amicus briefs in solidarity with a case started by New Hampshire in federal court. Michigan's amicus brief also included 11 states and the District of Columbia. All of the states argue that the reinterpretation of the Wire Act is not consistent with the original intent of the act which only refers to sports betting. Reinterpreting the act to encompass all forms of online gambling calls into question the legality of interstate lottery, online casino and online poker products in addition to sports betting.

Penn National Gaming to open first satellite casino in Pennsylvania- As reported by **Calvin Ayre**, Penn National Gaming has received the unanimous approval of the Caernarvon Township Board of Supervisors to launch the state's first satellite casino in Morgantown. The 'Hollywood Casino Morgantown' is expected to produce as much as \$94.3 million for the local economy.

Rhode Island sports betting goes mobile- According to **Legal Sports Report**, Rhode Island Governor, Gina Raimondo, signed state Senate bill, **S 37**, into law on March 25. The law will permit two Twin River casinos in the state to launch a sports betting website and mobile app.

Virginia passes law that could bring casino, sports and online gambling to the state- As reported by **Online Poker Report**, on March 22 Virginia Governor, Ralph Northam, signed **SB 1126** into law. The law authorizes casino gaming to be regulated by the Virginia Lottery Board but will not be enacted until a Joint Legislative Audit and Review Commission (JLARC) studies casino gaming laws, regulators create laws to govern casino, sports and online gambling and legislators reenact the bill in the 2020 legislative session.

Regional Hospitality & Tourism News

American Dream Meadowlands to open closer to June - As reported by **Patch**, American Dream Meadowlands' opening date has been pushed back from March to 'closer to June.' The mixed use, retail & entertainment complex is expected to generate \$1.2 billion in income and 16,000 jobs in its first year of operation.

New Jersey positioned to be a 'fast mover' in growing esports industry- As reported by **New Jersey 101.5**, esports (competitive video gaming) is a rapidly growing industry projected to realize \$1.65 billion worldwide by 2021. Recent investment by the Casino Reinvestment Development Authority is set to bring esports events to Jim Whelan Boardwalk Hall and the Atlantic City Convention Center throughout 2019, including a trade conference for esports event organizers scheduled for June. As written, New Jersey sports betting law allows wagering on esports events, provided all event participants are 18 years or older.

Seaview Hotel to open first phase of renovated rooms- As reported by **The Press of Atlantic City**, the first phase of a two-phase room renovation project at Seaview Hotel & Golf Club is scheduled to open April 1 with second phase renovations scheduled to open May 1. Renovations to the hotel's public areas are currently underway, including updates to the lobby. Construction of a new restaurant and re-landscaping of the golf course are also planned.

National/International Hospitality & Tourism News

Fontainebleau Miami Beach resort to partner with Florida International University's Chaplin School of Hospitality & Tourism Management to provide students with real-world experience in the industry - As reported by **Hotel Management**, Fontainebleau is the first hotel to participate in Florida International University's "Program On Demand (POD)" initiative which was launched in Fall of 2018 to provide students with an alternative to traditional classroom education. Students who participate in Fontainebleau POD will take part in a three-day program designed to give them a hands-on understanding of the hospitality industry, specifically in hotel operations management. At the end of the program, students will be assessed a final grade and awarded a certificate of completion.

Record hotel development in Europe- As reported by **Hotel Management**, hotel development in Europe has reached a record high. According to a year-end report released by Lodging Econometrics, 2018 marked the highest hotel and room counts ever recorded for Europe. Europe's total construction pipeline jumped to 1,569 hotels with 243,947 rooms, a 19-percent increase year-over-year. The cities with the largest pipelines are London, Paris, Dusseldorf (Germany), Istanbul, Lisbon (Portugal), Frankfurt (Germany), Warsaw (Poland), and Moscow.

Two upscale resorts to be operated by Hyatt as part of San Diego coastline development- As reported by **Hotel Management**, “the largest beachfront development on the San Diego coastline in more than 20 years,” will include two new beach resorts operated by Hyatt.